

RBC Dexia Bolsters International Sales and Distribution Capability with Key New Appointments

London, January 26, 2012 –RBC Dexia Investor Services today announced a series of senior appointments to its Sales and Distribution operations to further strengthen and enhance its presence and commitment to excellence in client service across global markets.

Commenting on the appointments, Tony Johnson, Global Head of Sales and Distribution, said: “Delivering an exceptional and consistent client experience no matter where we are based around the globe is fundamental to the continued success of our business. These appointments are further evidence of our commitment to ensuring we have the best people in place to help our clients and I am excited by the expertise they will bring to the team.”

Siu-Kei Chung joins as Relationship Director based in Toronto. Previously, he was Managing Director, Client executive for Butterfield Fulcrum, the independent fund administration company specialising in alternative investment managers. Based in Bermuda, he managed relationships across America, South America, Caribbean, Europe and Asia. Siu-Kei Chung will report to Nathalie Gagnon, Head of Relationship & Client Management, Canada.

Riccardo Dalfiume arrives as Relationship Director and will lead all activities related to the retention and growth of RBC Dexia’s top tier client base in Italy. Before joining RBC Dexia, Dalfiume was Relationship Manager for Institutional Investors at BNP Paribas Securities Services Milan for approximately 10 years. He will report to Mauro Dognini, Managing Director, RBC Dexia Investor Services, Italy.

Moris Pranio joins as Bid Manager, responsible for the planning and project management of complex deals, whilst orchestrating the creation of the client solution and proposals. He joins RBC Dexia from BNP Paribas Securities Services where he was Senior Project Manager for OTC derivatives activities and for the last seven years he has held a number of project management roles for client integration and business change management activities. Moris Pranio will report to Mauro Dognini as well as to Duncan Lowman, Senior Manager responsible for Sales Enablement on a global level.

These appointments follow the recent development of RBC Dexia’s sales and distribution team in Switzerland, under local Managing Director Marco Siero. In December 2011, Pierre Aicardi joined as Director of Business Development in Switzerland from Credit Suisse, bringing with him over 18 years of industry experience. Aicardi will be responsible for establishing new business relationships with asset managers and financial institutions based in Switzerland.

About RBC Dexia Investor Services

RBC Dexia Investor Services offers a complete range of investor services to institutions worldwide. Our unique offshore and onshore solutions, combined with the expertise of our 5,500 professionals in 15 markets, help clients grow their business and sustain enhanced performance through efficiency improvements and robust risk management practices.

Equally owned by RBC and Dexia, the company ranks among the world's top 10 global custodians with USD 2.7 trillion in client assets under administration.

RBC Dexia came out on top of this year's R&M Consultants Global Custody Survey, was named #1 global custodian overall for the Americas and EMEA in Global Investor's Global Custody Survey and was named Fund Administrator of the Year – Luxembourg at the 2011 ICFA Europe Awards.

www.rbcdexia.com

[Join our LinkedIn group](#)

[Follow us on Twitter](#)

For more information, contact:

North America/Asia Pacific

Jason Graham

416-955-5800

jason.graham@rbcdexia.com

Europe

Adam Lister

+44 (0)20 7653 4978

adam.lister@rbcdexia.com

RBC Dexia Investor Services Limited is a holding company that provides strategic direction and management oversight to its affiliates, including RBC Dexia Investor Services Trust, a trust company, supervised in Canada by the Office of the Superintendent of Financial Institutions, and authorized to carry on business in the U.K. by the Financial Services Authority. All are licensed users of the RBC trademark (a registered trademark of Royal Bank of Canada) and Dexia trademark (a registered mark of Dexia Crédit Local) and conduct their global custody and investment administration business under the RBC Dexia Investor Services brand name.