

## **RBC Dexia Appoints New Head of Securities Lending; Unveils New Global Market Products & Services Business Model**

**London, December 8, 2011** – RBC Dexia Investor Services today announced the appointment of Guy d'Albrand as Head of Securities Lending and unveiled its new global Market Products & Services (MPS) business model, offering clients access to multiple portfolio solutions under one umbrella.

Mr. d'Albrand previously worked with Société Générale and Newedge, holding senior positions in their investment management and services, investment banking and brokerage units. In his new role, he will be responsible for product management and development for both securities lending and stock borrowing. He joins in January, 2012 and will be located in London.

Susan Pike, Global Head, Market Products & Services commented: "This appointment adds to our highly regarded team of industry professionals. Mr. d'Albrand's experience and leadership will complement our existing strengths as we continue to more closely align our services to our clients, anticipate their needs and develop relevant, timely solutions."

In addition to Mr. d'Albrand's appointment, RBC Dexia's Global MPS management team includes several other organizational changes.

Morgan McDonnell assumes the new role of Head of Global Foreign Exchange, Cash & Credit Markets. RBC Dexia's Foreign Exchange and Cash & Investment Finance (IF) product management and development teams will merge into this single unit under Morgan's leadership.

Susan Coleman, currently Head, Cash & IF Product Management becomes Head of Cross-Product Initiatives. In this role, she will be responsible for the MPS cross-product collateral management strategy as well as other strategic initiatives that help accelerate RBC Dexia's long-term growth plan.

RBC Dexia's Global MPS team provides securities lending, foreign exchange, credit, finance and cash management services to clients. In the new model, all service delivery roles will be consolidated into one team. Fay Coroneos, formerly Head of Risk & Investment Analytics, becomes Head of MPS Service Delivery and will lead the team.

Blair McPherson, currently Head of Portfolio Solutions, has been appointed Head of Market Product Innovation. In this key role he will be responsible for designing, developing and managing innovative client-focused products—from idea origination through to prototyping and implementation.

Susan Pike adds: "The combination of a strong management team operating within a highly efficient and innovative business model will support our clients' growth strategies for the long-term."

### [About RBC Dexia Investor Services](#)

RBC Dexia Investor Services offers a complete range of investor services to institutions worldwide. Our unique offshore and onshore solutions, combined with the expertise of our 5,500 professionals in 15 markets, help clients grow their business and sustain enhanced performance through efficiency improvements and robust risk management practices.

Equally owned by RBC and Dexia, the company ranks among the world's top 10 global custodians with USD 3.0 trillion in client assets under administration.

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