

## RBC Dexia Appoints New Managing Director for Hong Kong

**Hong Kong, October 7, 2010** – RBC Dexia Investor Services has appointed Brent Reuter as Managing Director of Hong Kong and Head of Sales and Distribution for Asia. Reporting to Tony Johnson, Global Head of Sales and Distribution, Mr. Reuter will be responsible for the ongoing building of RBC Dexia's brand and franchise within the key geographies in the Asia Pacific region. This appointment is pending regulatory approval.

"Brent's appointment highlights our commitment to growing and servicing clients within the Asia Pacific region by bringing people with vast and varied industry expertise and strong relationship management experience. These areas of focus are crucial to our business goals and clients in Asia and around the world," said Tony Johnson, Global Head, Sales and Distribution. "We look forward to his contribution to our continued success of the region."

Prior to being promoted to this role, Mr. Reuter was RBC Dexia's Director of Sales in Canada, responsible for all aspects of sales across Canada selling broad ranges of custodial and administration services to the largest most complex asset managers and pension plans in the country. Before joining RBC Dexia, Mr. Reuter was with First Data Merchant Services with responsibilities for all aspects of their TD Bank merchant partnership. His more than 17 years experience in financial services also includes five years with CIBC/Global Payments in a number of progressively senior sales management positions covering complex electronic payment solutions.

RBC Dexia Investor Services recently received top scores in seven key categories in the 2010 *Global Investor Global Custody Survey*, including #1 overall for the Americas and EMEA. RBC Dexia also excelled in the annual R&M Consultants Global Custody Survey, and was ranked the number one service provider by fund managers and number one for Europe in *Global Custodian's* 2009 Global Custody Survey. RBC Dexia was also named Global Custody: Client Relationship Manager of the Year in ICFA's 2009 Global Awards.

### About RBC Dexia Investor Services

RBC Dexia Investor Services offers a complete range of investor services to institutions worldwide. Our unique offshore and onshore solutions, combined with the expertise of our 5,400 professionals in 16 markets, help clients grow their business and sustain enhanced performance through efficiency improvements and robust risk management practices.

Equally owned by RBC and Dexia, the company ranks among the world's top 10 global custodians with USD 2.4 trillion in client assets under administration.

[rbcdexia.com](http://rbcdexia.com)

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